2018 A|S|A|P® Tech Partner Forum

Agenda

Time	Session Title	Speakers
8:30am–9:00am	**Registration/Continental Breakfast**	
9:00am–9:10am	**Welcome**	Michael Leonetti, CSAP	*President & CEO*	**ASAP**
9:10am–9:55am	**Cyber Security Ecosystem Meets the Customer Experience**	Christopher Crummey	*Executive Director*	**IBM Security, IBM**
10:00am–10:50am	**Transforming Partnerships in the Cloud**	Nina Harding	*Channel Chief*	**Google Cloud**
10:50am–11:05am	**Networking Break**	
11:05am–11:55pm	**Value Exchange Challenge: Building the New P2P Ecosystem Partnering Muscle**	Lorin Coles, CSAP	*CEO*	**Alliancesphere**	*Principal*	*SMART Partnering* Denny Trevett	*Vice President, Ecosystem Acceleration, Global Partner Organization (GPO)*	**Cisco**
11:55am–12:55pm	**Networking Lunch**	
12:55pm–1:40pm	**API Economy: Salesforce AppExchange Partner Ecosystem**	Leslie Tom	*SVP AppExchange Marketing & Programs*	**Salesforce**
1:45pm–2:35pm	**Rethinking Trust on the Blockchain: Partnering and Alliance Implications**	Janine Grasso	*VP Strategy and Ecosystem Development for Blockchain*	**IBM Industry Platform** Todd Miller, CA-AM	*VP US Business Development*	**ChromaWay**
2:40pm–3:30pm	**Robotic Process Automation (RPA): Partnering Considerations**	Scott Van Valkenburgh, CSAP	*Vice President, Global Alliances Leader*	**Genpact**
3:30pm–3:45pm	**Networking Break**	
3:45pm–4:35pm	**Ride the Wave of the New Alliance Economy**	Mayank Bawa	*CEO*	**WorkSpan**
4:40pm–5:30pm	**Panel Discussion**	**Moderator:** Ann Trampas, CSAP	*Professional Development Lead*	**Phoenix Consulting Group** **Panelists:** Keith Chambers	*Director, Operations Management Software*	**AVEVA** Scott Smith	*Founder*	**Fathym** Jason Thrasher	*Vice President, Engineering*	**IFTTT**
5:30pm–5:35pm	**Wrap-up**	Michael Leonetti, CSAP	*President & CEO*	**ASAP**
5:35pm–7:15pm	**Networking Reception**	